

# RI FIVE-YEAR FINANCIAL FORECAST



Council on Legislation

April 2016

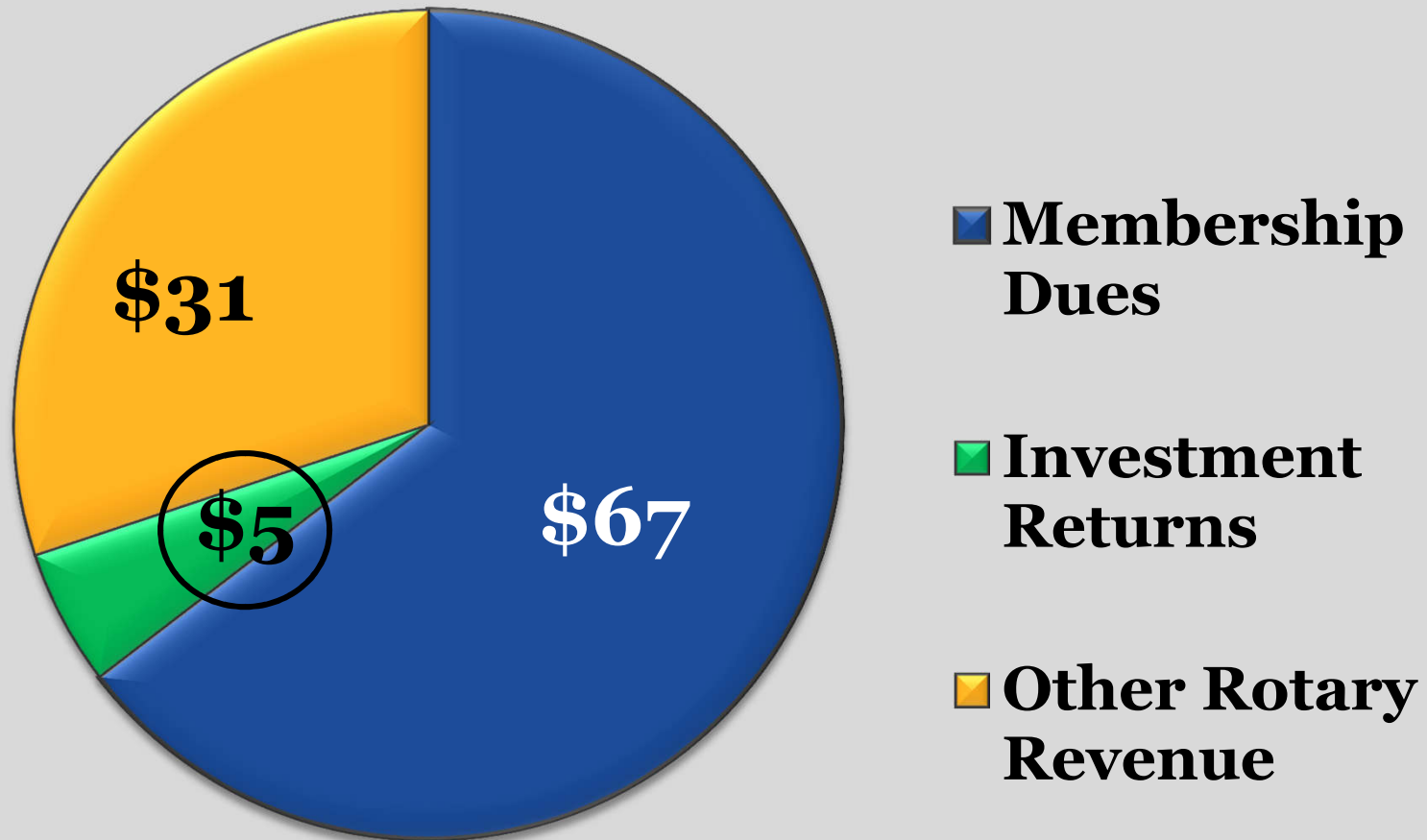
# AGENDA

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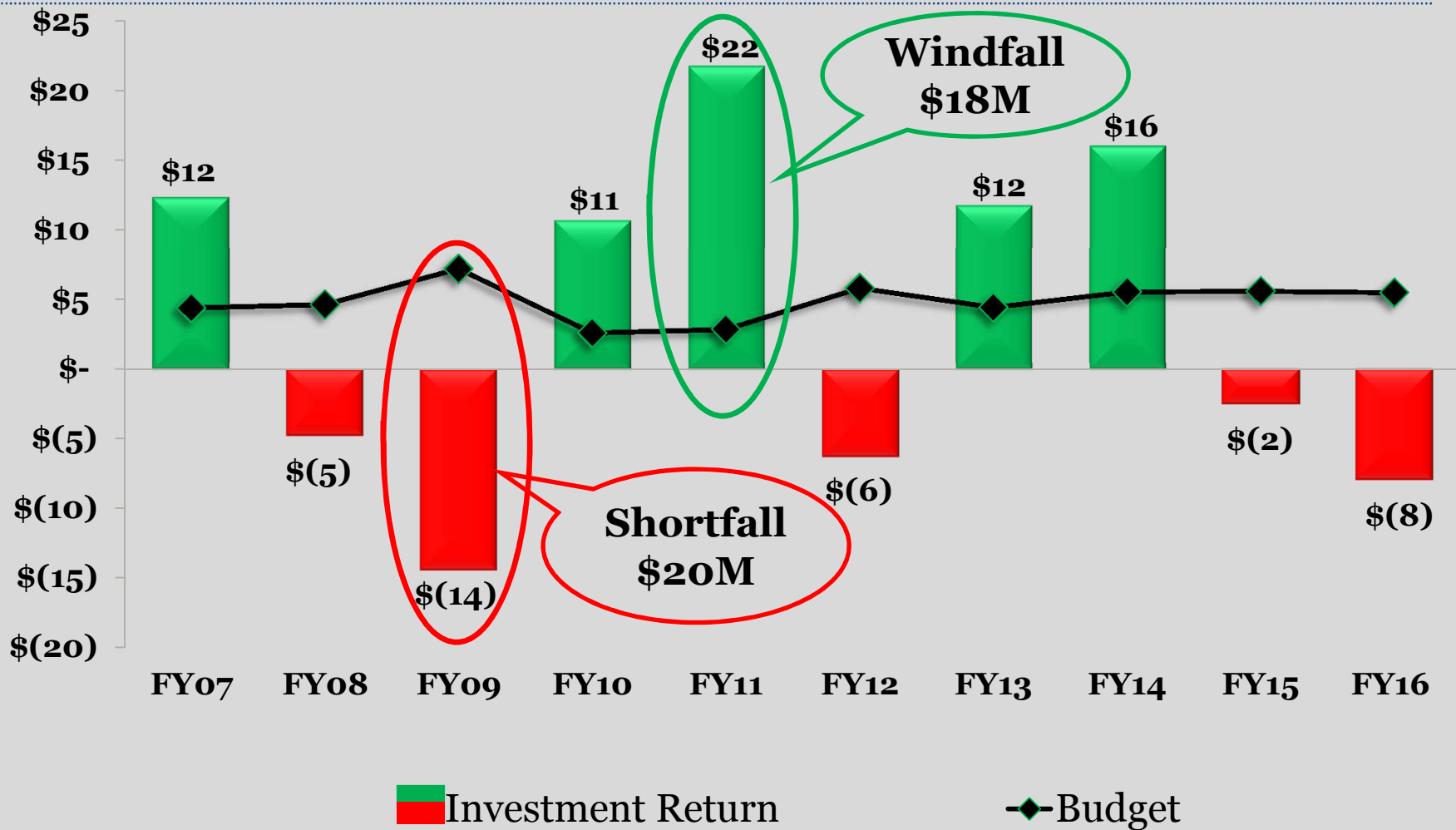
- **Review sources of revenue**
- **Review of results 2013 to present**
- **RI five-year forecast 2017- 2021**

# REVENUES 2016 BUDGET US\$ MILLIONS

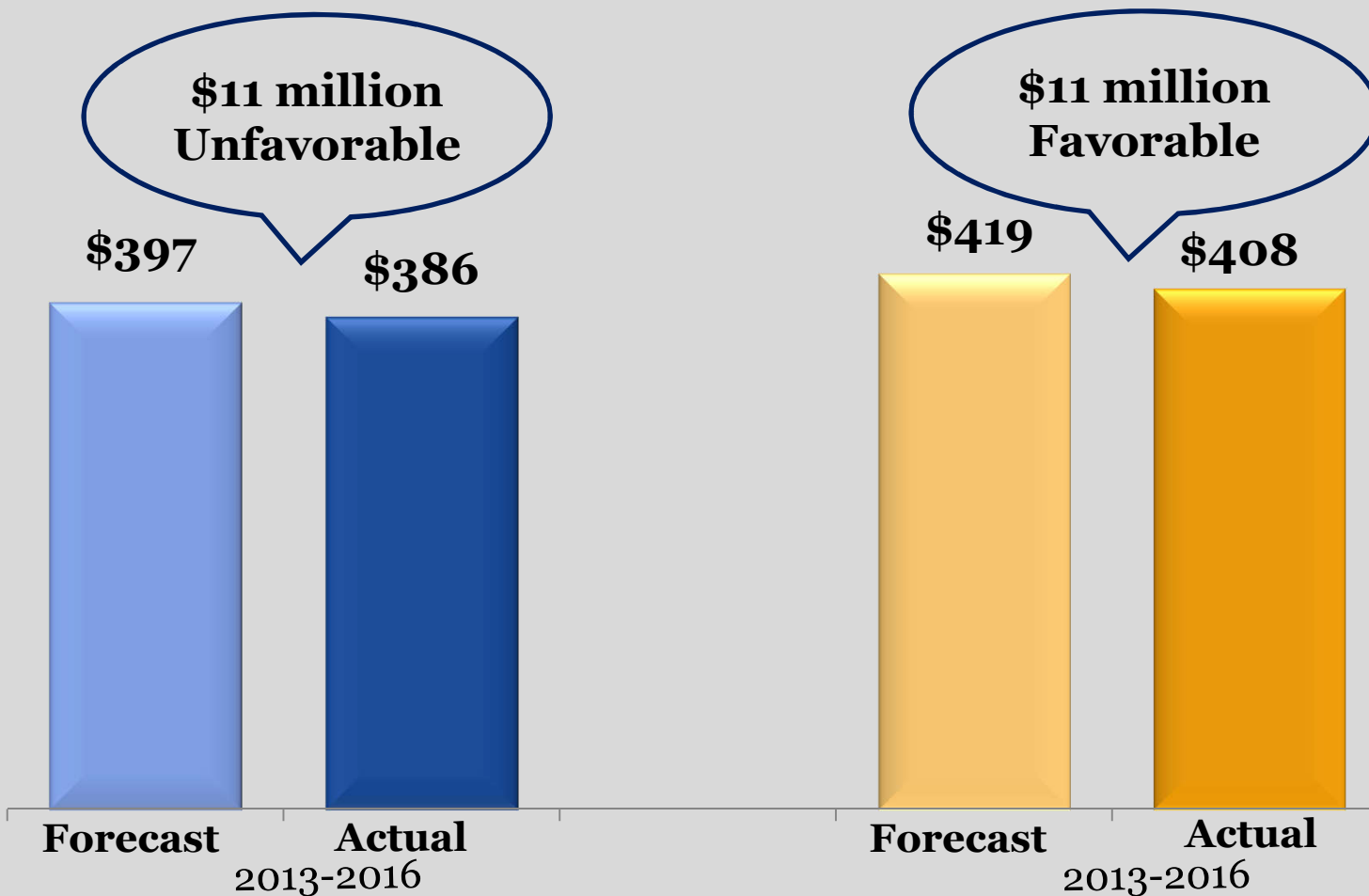
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# INVESTMENT RETURNS



# CUMULATIVE FOUR YEAR RESULTS



■ Revenues

■ Expenses

# EXPENSE REDUCTIONS

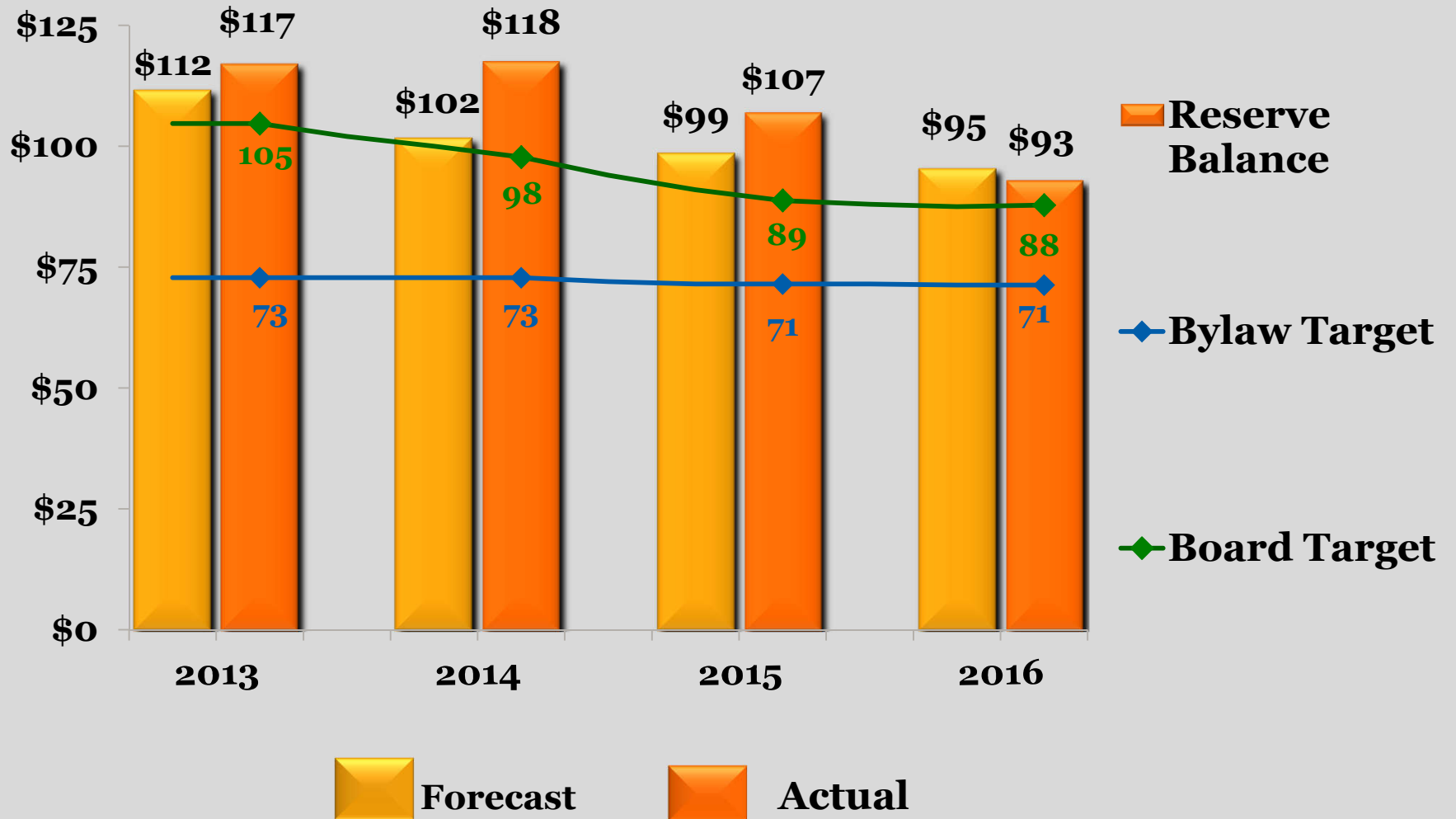
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- Outsourcing Printing and Mailing
- Club Invoicing Update
- Moving processing and development to India
- Moving to digital publications
- Combining District Governor club visits

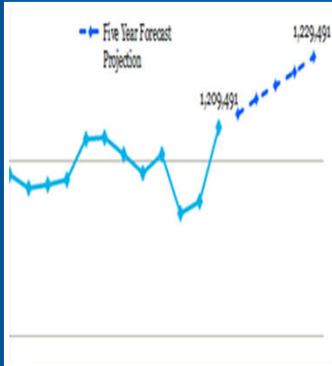
**COSTS**



# RESERVES: FORECAST VERSUS ACTUALS



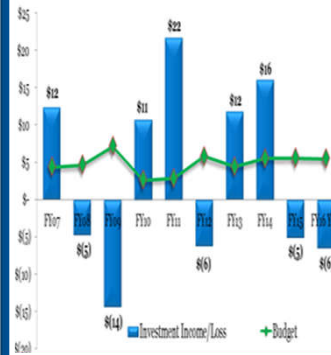
# LOOKING FORWARD: ASSUMPTIONS 2017-2021



**Membership  
Growth**

**FY2017: US\$56  
and thereafter.  
US\$0 increase  
2018-2020**

**RI Annual  
Dues**



**Investment  
Return**

**2.5%**

**Inflation**

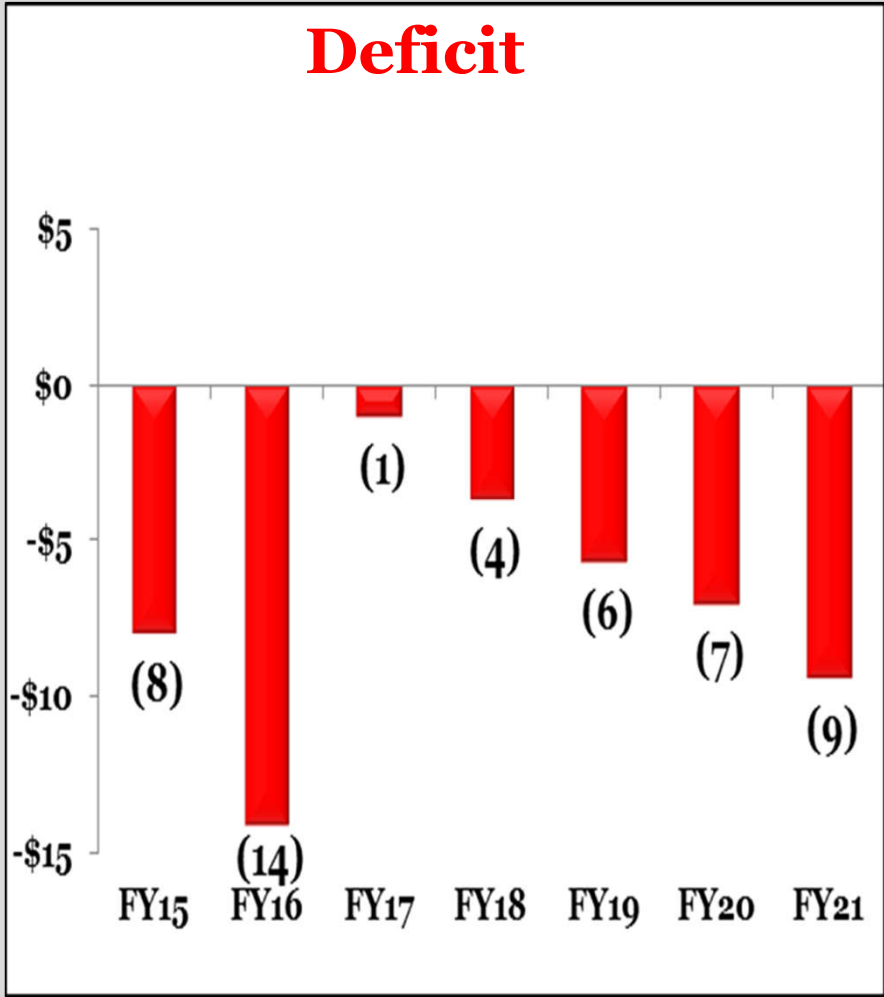
**\$2M**

**Enterprise  
Projects**

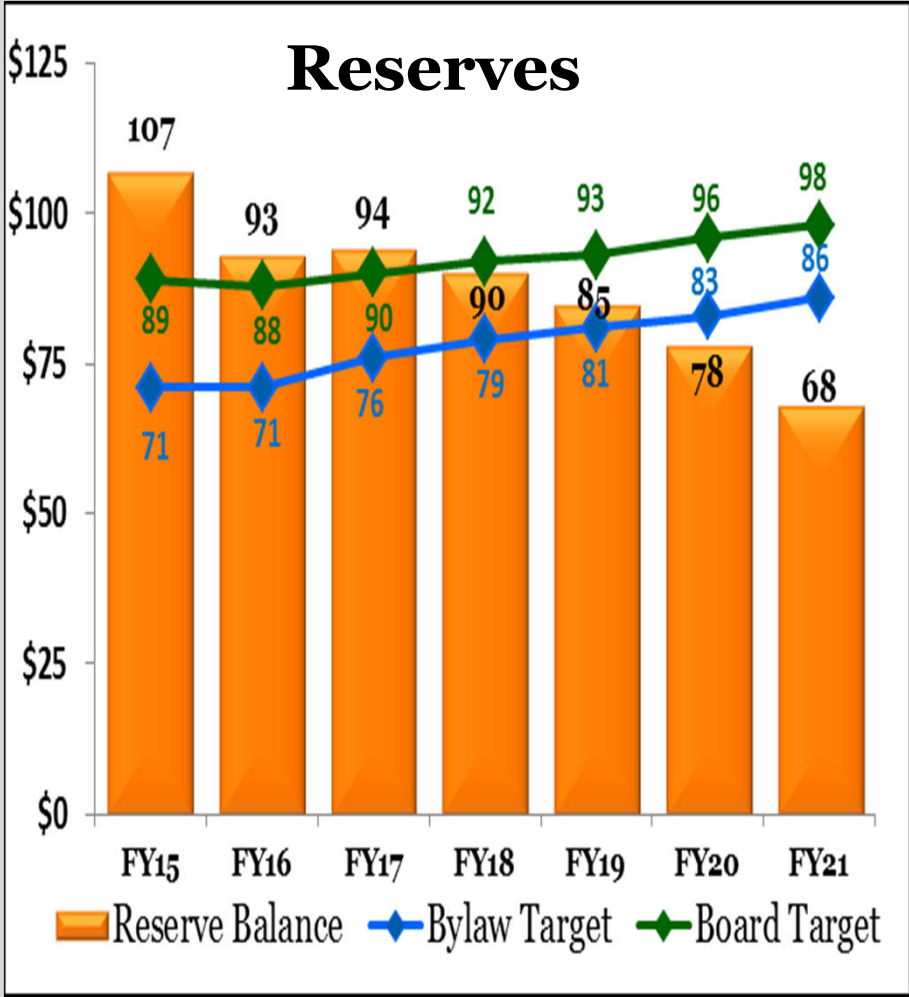


# FORECAST WITH \$0 ANNUAL DUES INCREASE 2018-2020

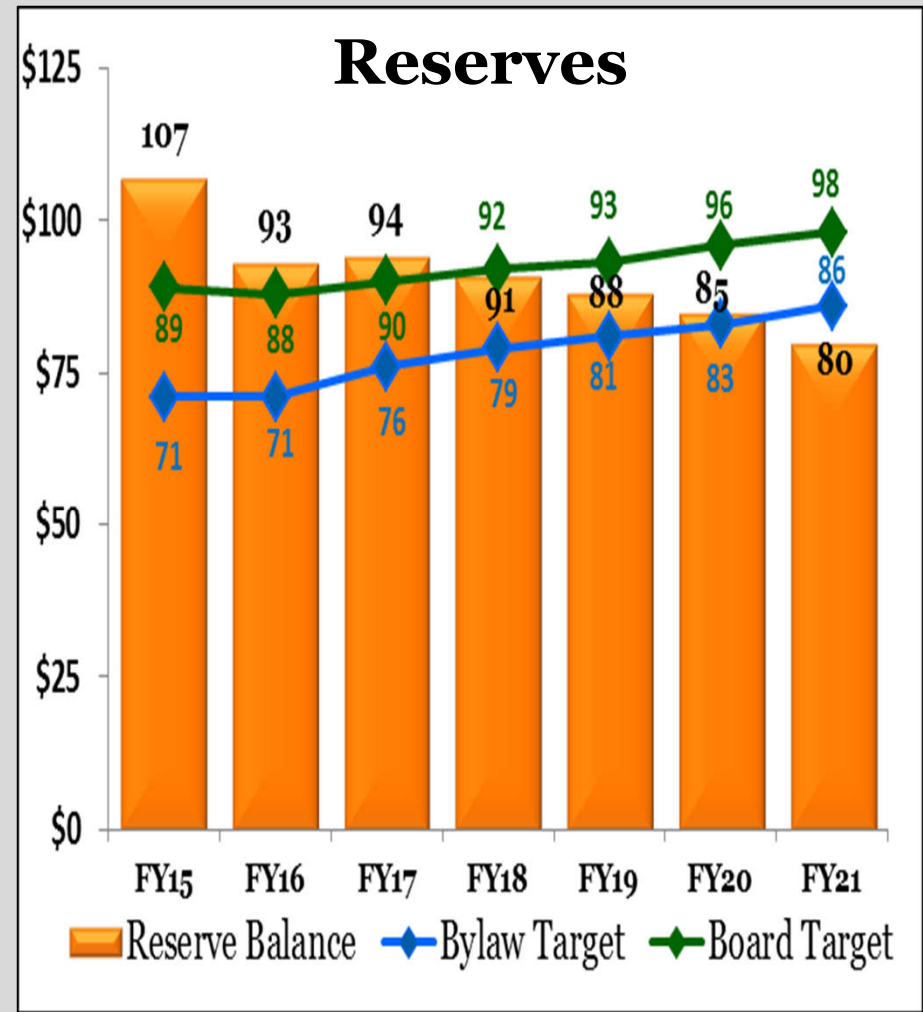
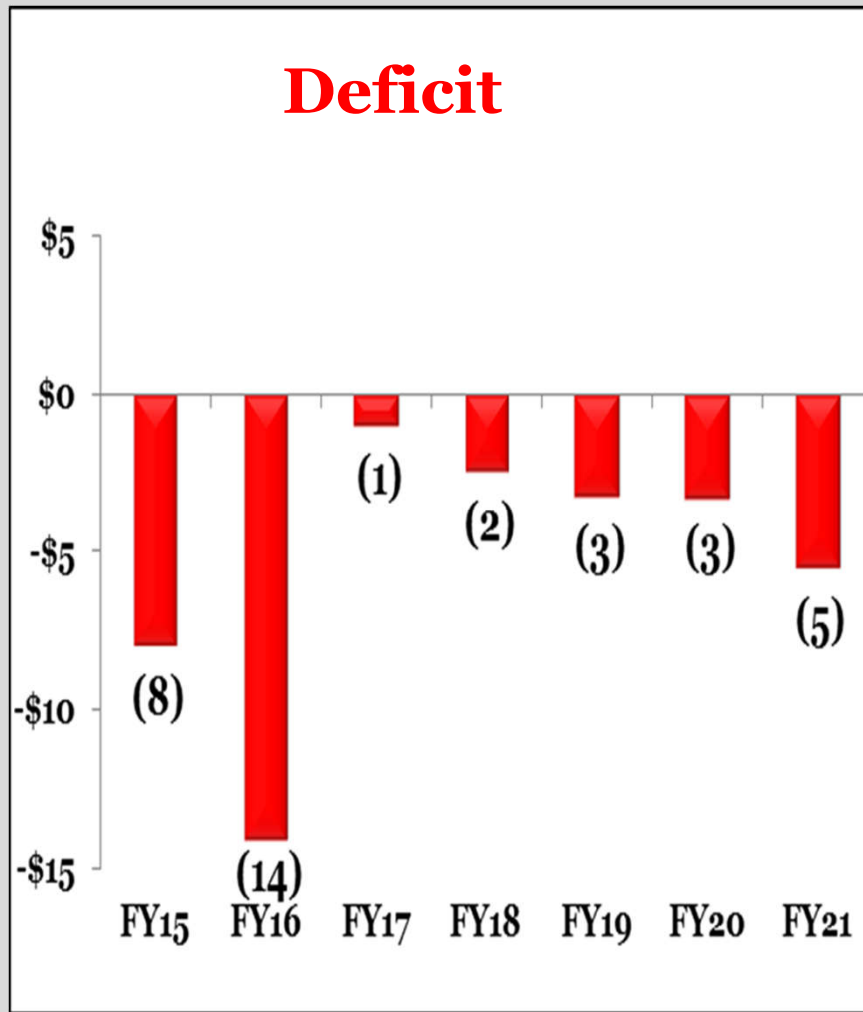
## Deficit



## Reserves



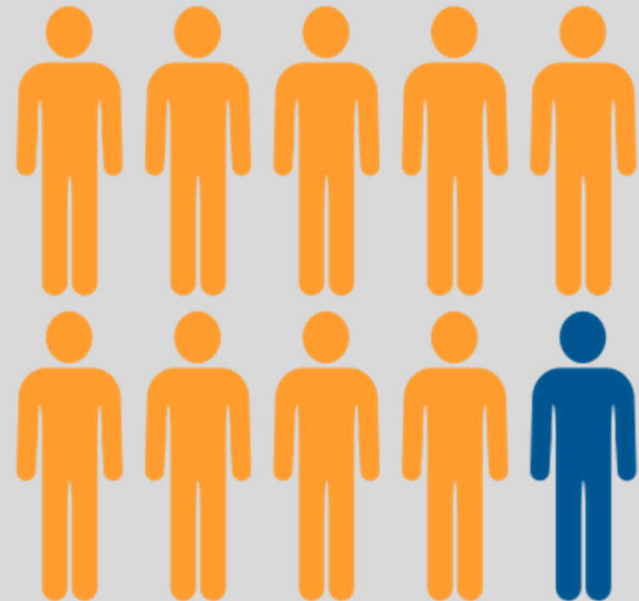
# FORECAST WITH \$1 ANNUAL DUES INCREASE 2018-2020



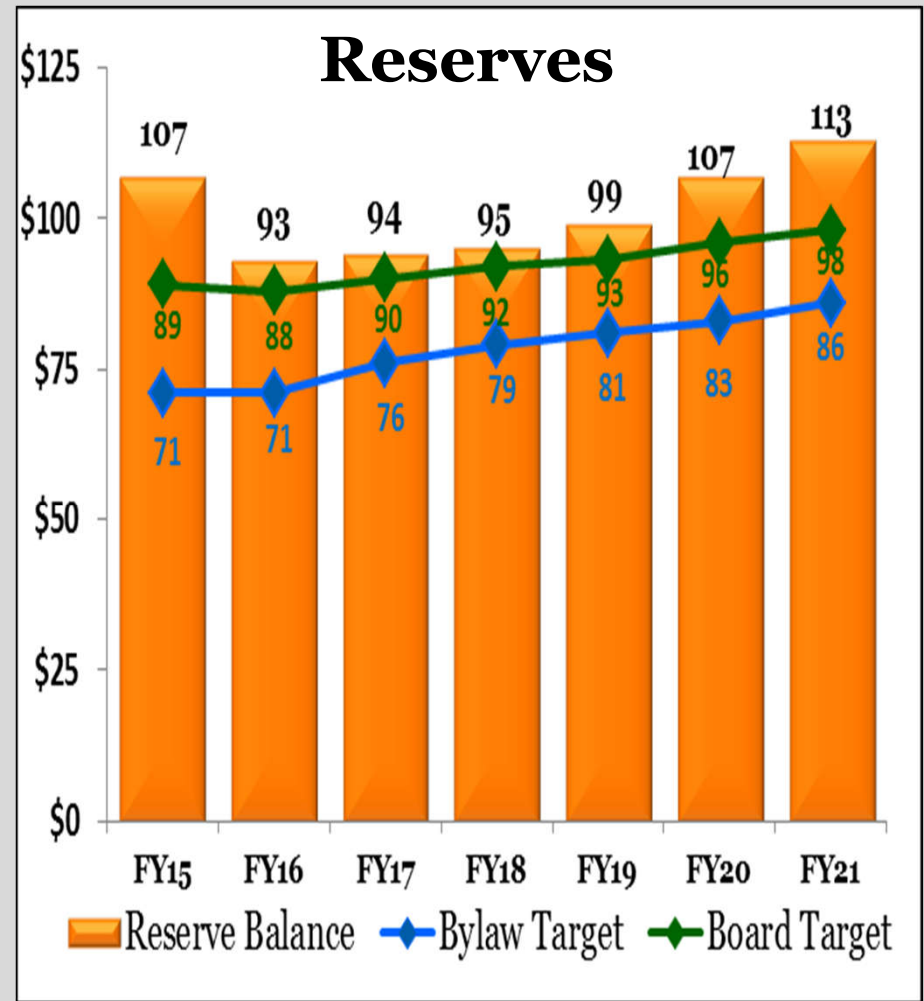
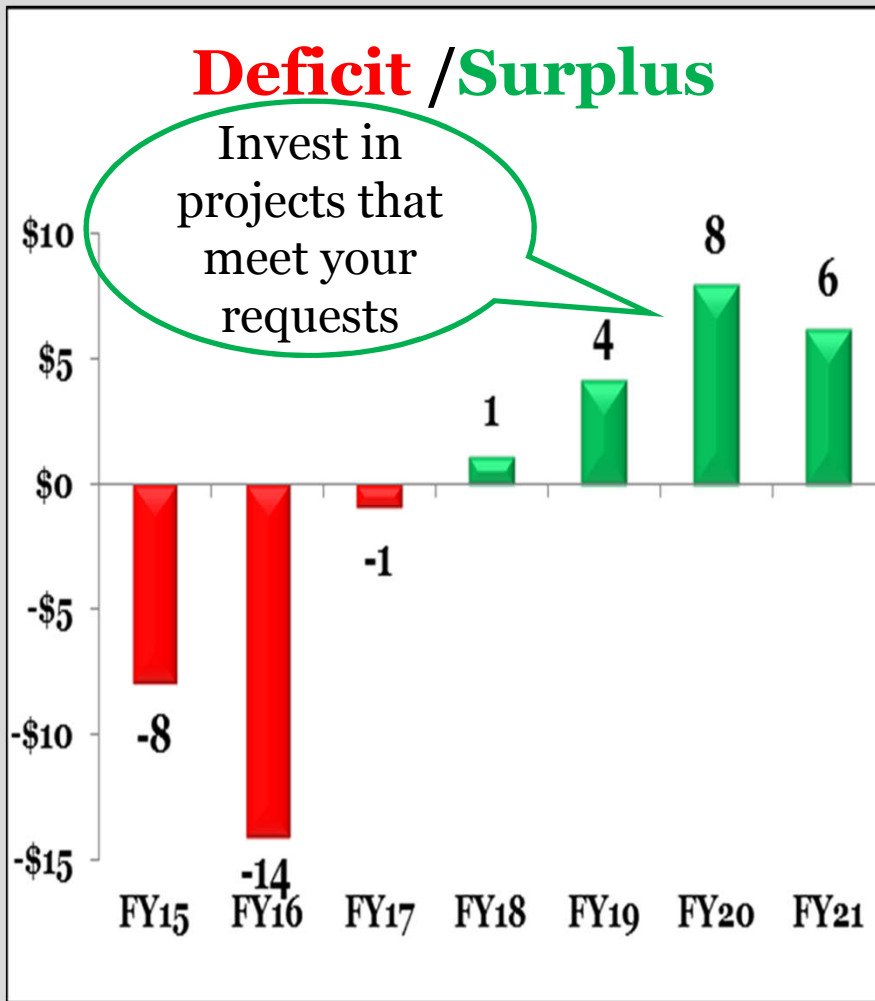
# 90% OF RESPONDENTS WANT....

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- Improved training
- Connecting clubs
- Planning resources
- Online tools
- Leadership development plans
- Social media training



# FORECAST WITH \$4 ANNUAL DUES INCREASE 2018-2020



# Rotary

